WHERE ARE THE JOBS?
A Summary of Cook County Online Job Postings

Q U A R T E R  2  (  A P R– J U N )  2 0 2 3

188,500 JOB POSTINGS
(grouped by occupation)

TOP 5 EMPLOYERS BY INDUSTRY

BUSINESS & FINANCIAL
- Wintrust Financial, Northern Trust, Pricewaterhousecoopers, Baker Tilly, JP Morgan

FOOD SERVICE & HOSPITALITY
- Compass Group, Marriot, Starbucks Coffee Company, Aramark, Hilton

HEALTHCARE
- Aurora Health, Ascension Health, NorthShore Univ Health, Trinity Health, Evanston Hospital

INSURANCE
- Humana, State Farm, United Health, Zurich Insurance, Health Care Service Corp

MANUFACTURING
- S&C Electric, Cintas, BWAY, USG Corporation, Sunstar America

RETAIL
- Walgreens, Walmart, CVS, Target, Mariano’s

TECHNOLOGY

UNIVERSITIES
- University of Chicago, University of Illinois, Northwestern University, DePaul University, Loyola (Includes affiliated hospitals)

This report analyzes online job postings, not job openings. Jobs and employers who do not advertise online are underrepresented here.

* Management occupations span all occupational groups.

For more information or to request a customized report, please contact The Chicago Cook Workforce Partnership at jwilliams@chicookworks.org
### Sales

**OCCUPATIONS**
- Sales representatives & account executives
- Retail sales associates & cashiers
- Retail store managers & supervisors
- Insurance, financial services & real estate sales agents
- Demonstrators & product promoters

**CREDENTIALS**
- Insurance licenses (life & health; accident; property & casualty)
- Real estate license
- Financial licenses (see detail in business & financial)
- Mortgage license
- Cash handling certification

**SKILLS**
- Sales & store management
- Customer service
- Retail industry knowledge
- Scheduling
- Merchandising

### Business & Financial

**OCCUPATIONS**
- Management & Human Resources Specialists
- Financial Analysts, Accountants & Auditors
- Market Research Analysts and Marketing Specialists
- Purchasing Agents
- Personal Financial Advisors

**CREDENTIALS**
- Certified public accountant (CPA)
- Securities licenses (Series 7, 66, 65)
- Project management (PMP)
- Chartered property casualty underwriter
- Professional in human resources (PHR)

**SKILLS**
- Accounting & budgeting
- Project management
- Financial analysis, financial statements & reporting
- Business analysis & business process
- Social media & marketing

### Office & Admin

**OCCUPATIONS**
- Customer Service Representatives
- Secretaries and Administrative Assistants
- Bookkeeping, Accounting, and Auditing Clerks
- First-Line Supervisors of Office and Admin Support
- Office Clerks

**CREDENTIALS**
- Paralegal certification
- Insurance & financial licenses (see detail in Sales & Business & Financial)
- Project management certification
- Certified payroll professional (CPP)
- Certified protection professional

**SKILLS**
- Customer service
- Administrative support
- Data entry & spreadsheets
- Accounting & budgeting
- Project management

### Transportation

**OCCUPATIONS**
- Truck Drivers (Heavy, Light and Delivery)
- Laborers, Packers and Packagers
- Driver/Sales Workers
- Automotive Specialty Technicians

**CREDENTIALS**
- Commercial driver’s license (CDL) – Class A, B, C
- Automotive service excellence (ASE) certification
- Forklift operator certification
- Hazmat certification & OSHA certification
- Diesel Mechanic

**SKILLS**
- Repair
- Forklift operation
- Customer service
- Driving & lifting ability
- Scheduling

### Food

**OCCUPATIONS**
- Waiters and Waitresses
- Cooks
- Supervisors of Food Preparation and Serving Workers
- Hosts and Hostesses
- Dishwashers

**CREDENTIALS**
- Food handler/ServSafe/food sanitation certification
- Alcohol service certification (TIPS, BASSET)
- First Aid/CPR
- Certified Sous Chef
- Cash handling certification

**SKILLS**
- Cleaning
- Customer service
- Cooking; food prep; food safety
- Scheduling
- Bartending

### Manufacturing & Installation/Repair

**OCCUPATIONS**
- Production Workers and Machinists
- Installation, Maintenance, and Repair Workers
- Heating and Air Conditioning Mechanics and Installers
- First-Line Supervisors of Mechanics and Workers
- Inspectors, Testers, Sorters, Samplers

**CREDENTIALS**
- EPA CFC/HCFC Certification
- Welding certification
- OSHA Certification
- Certified in Production and Inventory Management (CPIM)

**SKILLS**
- Maintenance, repair, quality control
- HVAC
- Hand tools
- Plumbing
- Welding